

## Welcome to Sweden Week Business Focus – Edays Special Edition 2010

The Sweden Week Business Focus – Edays Special Edition is a business-to-business matchmaking event held in conjunction with Sweden Week, May 2-9, and in cooperation with the Consulate of Sweden. It focuses on topics in and the current needs of Pacific Northwest industries working in Clean Tech/Sustainable Development, Medical Technologies & Global Health, and Mobility/Information Technology. This event will assemble entrepreneurs, CEOs, venture capitalists, keynote speakers, government officials and policy-makers from both Sweden and the US with an eye towards driving demand and opening new markets. On the agenda are industry specific discussions; key note speakers; business and knowledge matchmaking sessions with delegates from Sweden and the US; the Wallenberg Banquet Dinner; seminars; optional company visits to Boeing, Microsoft, University of Washington; as well as many networking opportunities. Please visit [www.swedenweek.org](http://www.swedenweek.org) for up-to-date information, changes to the agenda, and to register.

### **Clean Tech/Sustainable Development**

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As the US is turning more and more to green practices, more business opportunities will be available for Swedish companies, which, in general, have made great advances in areas such as energy from waste and biomass, as well as sustainable design. We will explore these opportunities so that Seattle and the Pacific Northwest can continue to be a US market leader in sustainable development and clean technology.

Sweden, with its high green standards, has the knowledge and tools to capitalize on these opportunities. However, the US has made more progress in areas such as alternative fuels and forest products, where companies like Weyerhaeuser have had a major impact. On a global scale, Clean Tech/Sustainable Development is a sector that is undergoing rapid innovation. The European Union (EU) – of which Sweden is a member – is the world leader in environmental protection policymaking, legislation and projects. The US market, meanwhile, is the largest in the world, and provides a unique and rich opportunity for business and policy development. Sweden's capital, Stockholm was recently named European Green Capital 2010.

Day 1, Wednesday May 5, will focus on the rapid development and current opportunities that renewable energy, energy efficiency and smart grids have to offer, and also on a two-way knowledge and business-to-business exchange between the US and Sweden. Keynote speakers will include **Matthew Barzun** (US Ambassador to Sweden), **Mark R. Anderson** (Strategic News Service and Future in Review Conferences), **Tomas Kåberger** (Swedish Energy Agency), and **Jeff Morris** (Washington State Representative). The topics covered will include the state of the industry in both the US and Sweden, the potential for collaboration, and how a change in tax policies can create incentives for clean technology development. For more details on the program for May 5, we advise you to see the general program.

Day 2, Thursday May 6, is a deep dive into the conferences' three industry clusters and will have concurrent sessions within these three focuses of Clean Tech / Sustainable Development, Med Tech & Global Health and Mobility & IT. The Clean Tech / Sustainable Development cluster will feature panel discussions on **“Clean Energy, Green Design & a Sustainable Community”**; **“Biomass & Waste to Energy”**; **“Lessons from Sweden; Action in Seattle”** and **“Energy Storage & Transportation”**. Some highlighted panelists are

**Roger Garratt** (Puget Sound Energy), **Philipp Schmidt-Pathmann** (Green Conversion Systems), **Hans Gulliksson** (Energy Agency Southeast Sweden), **Stan Gent** (Seattle Steam Company), and **David Kaplan** (V2Green), just to mention a few.

## **Clean Tech/Sustainable Development Cluster Program Overview**

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### **Thursday, May 6**

*8.00am-9.00am*

#### **Business Matchmaking**

*9.00am-10.30am*

#### **Clean Energy, Green Design & A Sustainable Community**

This panel will examine the use of clean energy and energy-saving design techniques as a means of moving toward a truly sustainable built environment, with a focus on new technologies and policies. Moderated by Joshua Curtis, Director of the Great Cities program, we will hear about cutting edge solutions to today's problems in both the US and Sweden.

##### **Panel participants:**

- Roger Garratt, Director of Resource Acquisition & Emerging Technology, Puget Sound Energy
- Bert Gregory, President & CEO, Mithun, Seattle
- Thomas Karlsson, Head of Economic Development, City of Växjö, Sweden
- Maria Strömberg, Head of Business & Environment, Business Region Gothenburg

##### **Moderator:**

- Joshua Curtis, CEO, Great City, Seattle

*11.00am-12.30pm*

#### **Biomass & Waste to Energy – Holistic ways to a solution**

Stephen Gerritson, Business Development Manager Clean Energy and Technology at Enterprise Seattle, will moderate this panel treating the technologies and politics of recovering energy from waste in Europe and the US. We hope to learn from the European examples while stimulating interest and action for a new approach to waste management here.

##### **Panel participants:**

- Philipp Schmidt-Pathmann, Executive VP, Green Conversion Systems
- Hans Gulliksson, Project Developer, Energy Agency Southeast Sweden
- Dwight Miller, Program Manager, Environmental Engineering & Science, Parametrix

##### **Moderator:**

- Stephen Gerritson, Business Development Manager, Enterprise Seattle

*1.30pm-2.30pm*

**Lessons from Sweden; Action in Seattle**

i-SUSTAIN, urban sustainability consultants, has lead study tours to Sweden for the past six years to look at best practices in energy, waste, stormwater management, green roofs, bicycling infrastructure, pedestrian streets and sustainable neighborhoods. Almost 300 public officials, real estate developers, architects and others concerned with urban development from Seattle, Portland and Tacoma have discovered on i-SUSTAIN study tours that Sweden is leading the world when it comes to urban sustainability.

Patricia Chase of i-SUSTAIN will facilitate a panel discussion with tour participants about what they learned in Sweden, and how they applied, and continue to apply, this knowledge to their own projects.

**Panel Participants:**

- Stan Gent, President & CEO, Seattle Steam Company
- Jim Mueller, Managing Partner of JC Mueller, Real Estate Development
- Mike O'Brien, Councilmember, Seattle City Council

**Moderator:**

- Patricia Chase, Principal, i-Sustain

*2.30pm-4.00pm*

**Energy Storage & Transportation – Working towards a sustainable future**

One of the avenues being examined as a new paradigm for transportation is electric vehicles. Implementation of such a shift will require advances in vehicle design, lighter and more reliable batteries, and an infrastructure that will support their use and bring comfort to the public. Moderated by Byron McCann, Chairman of the Northwest Energy Angels, this panel will examine approaches and potential solutions from both US and Swedish experiences.

**Panel Participants:**

- David Kaplan, Founder, V2Green
- Per Norén, Director of Aviation Infrastructure, The Boeing Company
- Anthony Thompson, Researcher in Sustainable Product Innovation, Blekinge Institute of Technology
- Tim Miller, President & CEO, Green Lite Motors

**Moderator:**

- Byron McCann, Managing Partner, Ascent Partners Group LLC

***Note: This agenda is provisional and subject to change***



**BUSINESS  
FOCUS**  
MAY 5–7, 2010



## Why go to Seattle?

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With 11% of its inhabitants proudly claiming their Swedish heritage, Seattle is, without doubt, the best place for Swedish and US businesses to come together. Not only do surnames like Carlson, Olson and Larson make one think of Sweden, but the scenery in much of Washington State is similar to Sweden's, and is probably one of the reasons to why so many Swedes once decided to settle here.

Seattle means Starbuck's coffee, Bill Gates and the birth of grunge rock, but the city has a lot more to offer. Over three million Pacific Northwesterners call Seattle home, and the city is, along with Portland, Oregon, considered one of the greenest cities in the US. Seattle is also a premier gateway for international trade with Asia. The combined ports of Seattle-Tacoma form the fifth largest port in the US (2005). Home to the University of Washington, Seattle is one of the nation's most educated cities, with a high percentage of college graduates. And the City is justifiably proud of its professional sports teams – football, baseball and, of course, the Seattle Sounders soccer team, led by Swedish star player Freddie Ljungberg.

Seattle offers its residents a high quality of life and provides travelers a memorable visit, with opportunities to golf, sail, ski, kayak, camp and hike, as well as top-class restaurants, stylish shopping, luxurious hotels and vibrant nightlife.

The conference will be held at the historic Swedish Cultural Center, with a fantastic view of Seattle and Lake Union. For lodging and accommodation opportunities, please visit [www.swedenweek.org](http://www.swedenweek.org)!

We look forward to seeing you in Seattle!